

2019 Storm Lake Farmers' Market

Location:

Corner of 5th and Erie Street at the Courthouse Square

- Vendors will use the parking spaces on West side of the Courthouse and set up tables on the grass between the street and the sidewalk.

Market Dates & Hours:

Saturdays, June 8th through October 12th, 2019 (8:00 AM – Noon)

Thursdays, June 27th through October 10th, 2019(4:00 PM – 6:00 PM)

Vendors:

All vendors must reside in Buena Vista or an adjacent county and personally grow 100% of their produce.

Fees:

Seasonal Fees: (All fees reserve one vehicle stall. More stalls can be reserved at applicable fees.)

- Basic Vendor(s): \$35.00 (Including individuals who sell out of the same stall.)
- Commercial Vendor: \$75.00 (A commercial vendor is one who sells at 3 or more markets and does large volume sales.)

One-time Fees: \$10.00 per market day

Official Start Time:

No vendor(s) may sell and/or disperse products or save back bags of products for customers before the official start whistle is blown! Failure to comply will result in disciplinary actions. (See Rules Enforcement & Disciplinary Measures)

Farmers' Market Nutrition Program Certified:

The Storm Lake Farmer's Market is certified to accept WIC/Senior FMNP checks. Vendors must also be certified to accept these checks and must display their certification signs during market hours.

- To receive information on becoming certified call 515-242-6239
 - o Certification Applications are also available online at www.idalsdata.org/fmnp/ under New Vendor Application Form.
- If vendors choose not to become certified they must still abide by these guidelines but cannot accept these certificates. One such rule is that bags of produce cannot be closed or sealed with a rubber band or twist tie until they are sold.

No Pets or Animals:

No pets or animals are allowed in the market area except guide dogs.

No Firearms, Alcoholic Beverages, or Drugs:

No firearms, alcoholic beverages, or drugs are allowed in the market area.

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Clean Stalls:

Vendors are responsible for maintaining a clean area around their stall during market hours and upon leaving the market. Please pick up any trash, greens, or plastic on ground or along curb that were not there upon setting up. All vendors must put down a rug or carpet piece to stand on during market.

Displaying Food Items:

All food items for sale must be elevated above ground level at least 6 inches.

Personal Property:

Vendors are responsible for the safety of food items, their vehicles, and equipment within their specified area. (Individual Liability Insurance is recommended)

What May Be Sold:

Fresh Fruits and Vegetables – (Which are whole and uncut)

Farm Fresh Eggs – (Kept at 45 Degrees Fahrenheit or below)

Baked Goods – (Including: breads, cakes, doughnuts, pastries, buns, rolls, cookies, biscuits, and pies. No meat pies.) – (See labeling requirements)

Jams and Jellies – (Only those meeting CFR Title 21 Part 150) – (See labeling requirements)

Dried Noodles – (See labeling requirements)

Candies – (See labeling requirements)

Honey – (See labeling requirements)

Flowers and Hand-Crafted Items grown or made by vendor – (Must collect sales tax)

What May NOT Be Sold: (without licensing)

Meat Products – (Must be State or USDA inspected, obtain a Potentially Hazardous Foods License, and sell products frozen from a freezer or cooler)

Soft Pies, Custard filled, and Cream filled baked products – (Like pumpkin pies or custard pies) – (Must obtain Potentially Hazardous Foods License)

"Home-Style" Canned Goods – (Except Jams and Jellies meeting requirements specified in CFR Title 21 Part 150)

Wild Morel Mushrooms – (Must be discussed with market manager)

Labeling Requirements:

Labeling is only necessary on certain products. (See above). Labeling must include product common name, name and address of maker, telephone number of maker, allergen information, and a list of ingredients.

Potentially Hazardous Foods License:

Vendors who wish to sell Potentially Hazardous Foods (described above) must submit an application with the Department of Inspections and Appeals Food & Consumer Safety Bureau to gain licensing.

- More information available from Market Manager
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Scale Rules:

Iowa law states if using a scale to weigh produce at a Farmers Market the scale must be licensed and certified, otherwise produce must be sold by measure or count.

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Sales Tax:

Vendors who wish to sell taxable products must collect sales tax and have a current sales tax permit for Buena Vista County

- o For info go to www.tax.iowa.gov and search for sales tax permit

Sampling:

Sampling of products may be done by vendors using healthy food handling practices. Vendors may not sample potentially hazardous foods including cut melons, raw sprouts, and cut tomatoes. Failure to comply will result in disciplinary actions. (See Rules Enforcement & Disciplinary Measures)

Price Setting:

The Storm Lake Farmer's Market does not set prices but expects all vendors to work together to provide a fair market price to all customers and to maintain prices in line with other vendors.

- Lower quality products offered at a reduced price have the potential to reflect poorly on the market and would be better for personal use or consumption than offered for sale.

Disputes:

If a dispute arises during the market it will be decided by the Market Manager. In a dispute involving prices, the manager will act as a mediator between the parties and will remain neutral. All decisions are final!

Rules Enforcement & Disciplinary Measures:

Failure to comply with the guidelines outlined in this agreement will result in the following applicable penalties to be enforced by the Market Manager.

- 1st Offense: Verbal Warning
- 2nd Offense: \$50 Fine
- 3rd Offense: \$100 Fine
- 4th Offense: Termination of vendor's privilege to sell

The Storm Lake Farmer's Market reserves the right to refuse any application.

Interim Market Manager:

Linda Patterson
4735 70th Ave.
Linn Grove, IA 51033
slfarmersmarket@hotmail.com
(712-296-3957 or 712-390-0029)

Storm Lake United:

(712-732-3780)

2019 Storm Lake Farmers' Market Application/Agreement

By signing this contract, you agree that:

- All products offered for sale are free of chemical residues and bacteria sources.
- Pesticides and Herbicides (if any) used in production of all items offered for sale have been applied in accordance with the current rules stated by the United States Environmental Protection Agency, the United States Food and Drug Administration, and the Iowa Department of Agriculture.
- You, the vendor, agree to the terms and conditions set by the Storm Lake Farmer's Market.
- You, the vendor, have read and understand the rules on pages 1-3 of this application.

Vendor Name: (Please Print) _____

Vendor Signature: _____

Complete Address: _____

Date: _____ **Phone Number:** _____

Email Address: _____

Specify approx. start date and days of week selling _____

WIC/Senior FMNP Certified: (Circle one) YES NO

Please initial one of the following statements:

(If you only sell food items like vegetables; you do not need to charge sales tax.)

I offer no products for sale at the Storm Lake Farmer's Market in 2019 that are subject to Iowa Retail Sales Tax.

Initial: _____

I will offer products for sale in 2019 that are subject to Iowa Retail Sales Tax. Please include copy of sales tax permit as proof.

My Tax ID number: _____